



## PEARL GLOBAL INDUSTRIES LIMITED

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### STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND PERIOD ENDED 31st DECEMBER, 2015

(Rs. In Lacs except earning per share data)

Sl. No.	Particulars	CONSOLIDATED						STANDALONE						
		Quarter Ended 31.12.2015 (Unaudited)	Quarter Ended 30.09.2015 (Unaudited)	Quarter Ended 31.12.2014 (Unaudited)	Period Ended 31.12.2015 (Unaudited)	Period Ended 31.12.2014 (Unaudited)	Year Ended 31.03.2015 (Audited)	Quarter Ended 31.12.2015 (Unaudited)	Quarter Ended 30.09.2015 (Unaudited)	Quarter Ended 31.12.2014 (Unaudited)	Period Ended 31.12.2015 (Unaudited)	Period Ended 31.12.2014 (Unaudited)	Year Ended 31.03.2015 (Audited)	
	<b>Income from Operations</b>													
1	a) Net Sales/ Income from Operations	30762.79	28281.72	23624.14	86206.86	66182.51	97860.84	15613.97	15892.89	12878.81	45583.33	38216.70	57968.72	
	b) Other Operating Income	803.09	968.64	930.36	2817.25	2933.33	4512.87	803.09	1070.47	737.09	2919.07	2662.73	4430.48	
	<b>Total Income from operations (a+b)</b>	<b>31565.88</b>	<b>29250.36</b>	<b>24554.50</b>	<b>89024.11</b>	<b>69115.84</b>	<b>102373.71</b>	<b>16417.06</b>	<b>16963.36</b>	<b>13615.90</b>	<b>48502.40</b>	<b>40879.43</b>	<b>62399.20</b>	
2	<b>Expenses</b>													
	a) Cost of material consumed	13542.15	13653.85	13337.56	42087.14	35058.27	49495.32	3827.95	4686.47	3641.44	13267.10	12040.36	17563.24	
	b) Purchase of stock in trade	5456.25	2008.59	1416.00	8647.38	2442.83	3811.39	6119.39	5400.12	5377.00	14995.95	11198.39	16900.45	
	c) Changes in inventories of finished goods, work in progress and stock in trade.	(2203.42)	913.65	(2449.95)	(2486.47)	(2104.20)	332.46	(1428.16)	334.64	(1950.68)	(971.87)	(1129.96)	379.96	
	d) Employee benefits expense	5374.50	4797.83	4497.49	14908.44	12100.33	16613.35	2295.80	1753.82	1739.94	5763.17	4533.51	6203.42	
	e) Depreciation and amortisation expenses	426.54	418.59	408.78	1254.84	1227.08	1584.88	248.17	248.55	254.50	744.39	788.56	994.90	
	f) Other Expenditure	8160.70	6903.42	6399.10	21660.22	18536.64	27156.65	5516.11	4571.24	4484.24	14503.55	13330.26	19934.56	
	<b>g) Total expenses</b>	<b>30756.72</b>	<b>28695.93</b>	<b>23608.98</b>	<b>86071.55</b>	<b>67260.95</b>	<b>98994.05</b>	<b>16579.26</b>	<b>16994.84</b>	<b>13546.44</b>	<b>48302.29</b>	<b>40761.12</b>	<b>61976.53</b>	
3	<b>Profit (Loss) from operations before other income, finance costs &amp; exceptional items (1-2)</b>	<b>809.16</b>	<b>554.43</b>	<b>945.52</b>	<b>2952.56</b>	<b>1854.89</b>	<b>3379.66</b>	<b>(162.20)</b>	<b>(31.48)</b>	<b>69.46</b>	<b>200.11</b>	<b>118.31</b>	<b>422.67</b>	
4	Other Income	681.35	595.46	477.84	1763.25	1496.31	2405.21	729.07	721.20	602.57	2101.69	1858.96	2782.37	
5	<b>Profit from ordinary activities before finance costs &amp; exceptional items (3+4)</b>	<b>1490.51</b>	<b>1149.89</b>	<b>1423.36</b>	<b>4715.81</b>	<b>3351.20</b>	<b>5784.87</b>	<b>566.87</b>	<b>689.72</b>	<b>672.03</b>	<b>2301.80</b>	<b>1977.27</b>	<b>3205.04</b>	
6	Finance costs	430.76	514.00	533.12	1505.94	1710.39	2349.30	250.00	332.90	353.89	977.00	1204.77	1661.31	
7	<b>Profit from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>1059.75</b>	<b>635.89</b>	<b>890.24</b>	<b>3209.87</b>	<b>1640.81</b>	<b>3435.57</b>	<b>316.87</b>	<b>356.82</b>	<b>318.14</b>	<b>1324.80</b>	<b>772.50</b>	<b>1543.73</b>	
8	Exceptional items	0.28	(96.09)	1.91	(108.22)	8.57	(14.33)	0.00	(96.15)	0.05	(113.47)	(3.27)	(26.48)	
9	<b>Profit/(Loss) from Ordinary Activities before tax (7+8)</b>	<b>1060.03</b>	<b>539.80</b>	<b>892.15</b>	<b>3101.65</b>	<b>1649.38</b>	<b>3421.24</b>	<b>316.87</b>	<b>260.67</b>	<b>318.18</b>	<b>1211.33</b>	<b>769.23</b>	<b>1517.25</b>	
10	Tax Expenses	197.38	220.08	190.23	755.15	251.01	990.02	103.05	99.70	133.86	378.06	111.14	495.50	
11	<b>Net Profit/(Loss) from Ordinary Activities after tax (9-10)</b>	<b>862.65</b>	<b>319.72</b>	<b>701.91</b>	<b>2346.50</b>	<b>1398.37</b>	<b>2431.22</b>	<b>213.82</b>	<b>160.97</b>	<b>184.32</b>	<b>833.27</b>	<b>658.09</b>	<b>1021.75</b>	
12	Extraordinary item (net of tax expense Rs. Nil)	-	-	-	-	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
13	<b>Net Profit/(loss) for the Period (11-12)</b>	<b>862.65</b>	<b>319.72</b>	<b>701.91</b>	<b>2346.50</b>	<b>1398.37</b>	<b>2431.22</b>	<b>213.82</b>	<b>160.97</b>	<b>184.32</b>	<b>833.27</b>	<b>658.09</b>	<b>1021.75</b>	
14	Share of Profit/(loss) of associates	-	-	-	-	-	-	-	-	-	-	-	-	
15	Minority Interest	30.84	(0.42)	0.58	30.42	1.84	75.70	-	-	-	-	-	-	
16	<b>Net Profit/( loss) after taxes, minority interest and share of profit/(loss) of associates (13+14+15)</b>	<b>893.49</b>	<b>319.30</b>	<b>702.49</b>	<b>2376.92</b>	<b>1400.21</b>	<b>2506.92</b>	<b>213.82</b>	<b>160.97</b>	<b>184.32</b>	<b>833.27</b>	<b>658.09</b>	<b>1021.75</b>	




Sl. No.	Particulars	Quarter Ended 31.12.2015 (Unaudited)	Quarter Ended 30.09.2015 (Unaudited)	Quarter Ended 31.12.2014 (Unaudited)	Period Ended 31.12.2015 (Unaudited)	Period Ended 31.12.2014 (Unaudited)	Year Ended 31.03.2015 (Audited)	Quarter Ended 31.12.2015 (Unaudited)	Quarter Ended 30.09.2015 (Unaudited)	Quarter Ended 31.12.2014 (Unaudited)	Period Ended 31.12.2015 (Unaudited)	Period Ended 31.12.2014 (Unaudited)	Year Ended 31.03.2015 (Audited)
17	Paid-up equity share capital (Face value of Rs.10/-each)	2166.39	2166.39	2166.39	2166.39	2166.39	2166.39	2166.39	2166.39	2166.39	2166.39	2166.39	2166.39
18	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year.						29183.41						26230.98
19I	Earning Per Share (before extraordinary items)(In Rs.) (of Rs.10 each) (not annualised):												
	(a) Basic	4.12	1.47	3.24	10.97	6.46	11.57	0.99	0.74	0.85	3.85	3.04	4.72
	(b) Diluted	4.12	1.47	3.24	10.97	6.46	11.57	0.99	0.74	0.85	3.85	3.04	4.72
19II	Earning Per Share (after extraordinary items)(In Rs.) (of Rs.10 each) (not annualised):												
	(a) Basic	4.12	1.47	3.24	10.97	6.46	11.57	0.99	0.74	0.85	3.85	3.04	4.72
	(b) Diluted	4.12	1.47	3.24	10.97	6.46	11.57	0.99	0.74	0.85	3.85	3.04	4.72

**NOTES TO FINANCIAL RESULTS:**

- 1 Unaudited Financial Results of the company for the quarter and period ended 31<sup>st</sup> December,2015 have been reviewed by the Audit Committee and taken on record by the Board of Directors at their meetings held on 12<sup>th</sup> February, 2016.
- 2 The financial performances on standalone basis for the quarter ending 31<sup>st</sup> December, 2015 are (Rs. in Lacs): a) Turnover Rs. 16417.06 b) Profit Before Tax Rs. 316.87 and c) Profit After Tax Rs 213.82.
- 3 The standalone results for the quarter ended 31<sup>st</sup> December, 2015 are available on the Company's website at [www.pearlglobal.com](http://www.pearlglobal.com), besides the websites of Bombay Stock Exchange Ltd.([www.bseindia.com](http://www.bseindia.com)) and National Stock Exchange of India Ltd.([www.nseindia.com](http://www.nseindia.com))
- 4 Figures of the previous periods have been regrouped and rearranged wherever necessary .
- 5 Segment reporting are on consolidated results. The company do not have separate segments on standalone basis.

By Order of the Board



(Chairman)

Place : Gurgaon

Date : 12<sup>th</sup> February, 2016

<b>6. Segment Reporting</b>														
<b>Geographical Segment</b>	<b>Qtr Ended</b>		<b>Qtr Ended</b>		<b>Qtr Ended</b>		<b>%</b>	<b>Period Ended</b>		<b>%</b>	<b>Period Ended</b>		<b>Year Ended</b>	<b>%</b>
	<b>31.12.2015</b>		<b>30.09.2015</b>		<b>31.12.2014</b>			<b>31.12.2015</b>			<b>31.12.2014</b>		<b>31.03.2015</b>	
	<b>(Unaudited)</b>		<b>(Unaudited)</b>		<b>(Unaudited)</b>			<b>(Unaudited)</b>			<b>(Unaudited)</b>		<b>(Audited)</b>	
<b>Segment Revenue</b>														
Hong Kong	9406.22	23.75	6241.58	16.82	5417.26	16.64	21509.55	19.31	14534.94		21431.09	16.41		
India	15613.97	39.43	15892.90	42.83	12878.80	39.57	45583.33	40.93	38268.99		58170.06	44.55		
Bangladesh	11483.38	29.00	10910.05	29.40	10699.25	32.87	34177.90	30.69	25799.67		36716.37	28.12		
Others	3100.59	7.83	4058.53	10.94	3553.41	10.92	10098.72	9.07	9663.34		14257.42	10.92		
<b>Total</b>	<b>39604.16</b>	<b>100.00</b>	<b>37103.06</b>	<b>100.00</b>	<b>32548.72</b>	<b>100.00</b>	<b>111369.50</b>	<b>100.00</b>	<b>88266.94</b>		<b>130574.94</b>	<b>100.00</b>		
Less: Inter Segment Revenue	8841.36		8821.35		8924.58		25162.64		22084.43		32714.10			
<b>Net Segment Revenue</b>	<b>30762.80</b>		<b>28281.71</b>		<b>23624.14</b>		<b>86206.86</b>		<b>66182.51</b>		<b>97860.84</b>			
<b>Segment Results</b>														
<b>Profit /(Loss) before Tax and Interest</b>														
Hong Kong	400.18	26.84	29.95	2.84	70.12	4.92	530.45	11.51	183.38		508.29	8.81		
India	514.77	34.53	489.59	46.46	627.95	44.06	1922.23	41.72	1844.77		3018.65	52.31		
Bangladesh	456.18	30.60	367.17	34.84	608.68	42.71	1764.10	38.29	1025.51		1766.85	30.62		
Others	119.66	8.03	167.10	15.86	118.52	8.32	390.81	8.48	306.11		476.75	8.26		
<b>Total</b>	<b>1490.79</b>	<b>100.00</b>	<b>1053.81</b>	<b>100.00</b>	<b>1425.27</b>	<b>100.00</b>	<b>4607.59</b>	<b>100.00</b>	<b>3359.77</b>		<b>5770.54</b>	<b>100.00</b>		
Less : (i) Interest	430.76		514.01		533.12		1505.94		1710.39		2349.30			
(ii) Other Un-allocable Expenditure net off.	0.00		0.00		0.00		0.00							
<b>Total Profit before Tax**</b>	<b>1060.03</b>		<b>539.80</b>		<b>892.15</b>		<b>3101.65</b>		<b>1649.38</b>		<b>3421.24</b>			
<b>Capital Employed per Segment</b>														
Hong Kong	7222.53	12.70	5120.81	8.53	3733.60	7.44	7222.53	12.70	3733.60		2785.08	5.84		
India	35427.40	62.30	40861.53	68.07	33362.46	66.48	35427.40	62.30	33362.46		33155.55	69.51		
Bangladesh	10483.16	18.44	10467.52	17.44	8690.85	17.32	10483.16	18.44	8690.85		8546.40	17.92		
Others	3731.67	6.56	3581.22	5.97	4399.68	8.77	3731.67	6.56	4399.68		3213.82	6.74		
<b>Total</b>	<b>56864.76</b>	<b>100.00</b>	<b>60031.08</b>	<b>100.00</b>	<b>50186.59</b>	<b>100.00</b>	<b>56864.76</b>	<b>100.00</b>	<b>50186.59</b>		<b>47700.85</b>	<b>100.00</b>		



<b>Business Segment</b>	<b>Qtr Ended</b>		<b>Qtr Ended</b>		<b>Qtr Ended</b>	<b>%</b>	<b>Period Ended</b>	<b>%</b>	<b>Period Ended</b>		<b>Year Ended</b>	<b>%</b>
	<b>31.12.2015</b>		<b>30.09.2015</b>		<b>31.12.2014</b>		<b>31.12.2015</b>		<b>31.12.2014</b>		<b>31.03.2015</b>	
	<b>(Unaudited)</b>		<b>(Unaudited)</b>		<b>(Unaudited)</b>		<b>(Unaudited)</b>		<b>(Unaudited)</b>		<b>(Audited)</b>	
<b>Particulars</b>												
<b>Segment Revenue</b>												
Manufacturing	5035.29	34.87	30861.49	83.18	27131.46	83.36	64697.31	75.05	73679.70		108942.51	83.43
Marketing, Distribution	9406.22	65.13	6241.58	16.82	5417.26	16.64	21509.55	24.95	14534.94		21431.09	16.41
Branding & Retailing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	52.30		201.34	0.15
<b>Total</b>	<b>14441.51</b>	<b>100.00</b>	<b>37103.07</b>	<b>100.00</b>	<b>32548.72</b>	<b>100.00</b>	<b>86206.86</b>	<b>100.00</b>	<b>88266.94</b>		<b>130574.94</b>	<b>100.00</b>
Less inter Segment Revenue	8841.36		8821.35		8924.58		25162.64		22084.43		32714.10	
Net Segment Revenue	<b>5600.15</b>		<b>28281.72</b>		<b>23624.14</b>		<b>61044.22</b>		<b>66182.51</b>		<b>97860.84</b>	
<b>Segment Results</b>												
<b>Profit/(Loss) before Tax and Interest</b>												
Manufacturing	1092.48	73.28	1082.36	102.71	1357.04	95.21	4204.69	91.26	3181.73		5256.69	91.10
Marketing, Distribution	272.88	18.30	29.89	2.84	70.12	4.92	402.91	8.74	183.38		504.99	8.75
Branding & Retailing	125.44	8.41	(58.43)	(5.54)	(1.89)	(0.13)	0.00	0.00	(5.34)		8.86	0.15
<b>Total</b>	<b>1490.80</b>	<b>100.00</b>	<b>1053.82</b>	<b>100.00</b>	<b>1425.27</b>	<b>100.00</b>	<b>4607.60</b>	<b>100.00</b>	<b>3359.77</b>		<b>5770.54</b>	<b>100.00</b>
Less : (i) Interest	430.76		514.02		533.12		1505.94		1710.39		2349.30	
(ii) Other Un-allocable Expenditure net off.	0.00		0.00		0.00		0.00		0.00		0.00	
<b>Total Profit before Tax**</b>	<b>1060.03</b>		<b>539.80</b>		<b>892.15</b>		<b>3101.65</b>		<b>1649.38</b>		<b>3421.24</b>	
<b>Capital employed per segment</b>												
Manufacturing	7357.19	12.94	54768.31	91.23	46206.30	92.07	7357.19	12.94	46206.30		44653.22	93.61
Marketing, Distribution	49507.57	87.06	5123.77	8.54	3733.60	7.44	49507.57	87.06	3733.60		2788.27	5.85
Branding & Retailing	0.00	0.00	139.00	0.23	246.69	0.49	0.00	0.00	246.69		259.36	0.54
<b>Total</b>	<b>56864.76</b>	<b>100.00</b>	<b>60031.08</b>	<b>100.00</b>	<b>50186.59</b>	<b>100.00</b>	<b>56864.76</b>	<b>100.00</b>	<b>50186.59</b>		<b>47700.85</b>	<b>100.00</b>
** This does not include Extraordinary item.												
For current & previous period, the geographical segments of the Company based on the location of assets are Hong Kong, India, Bangladesh & others.												

